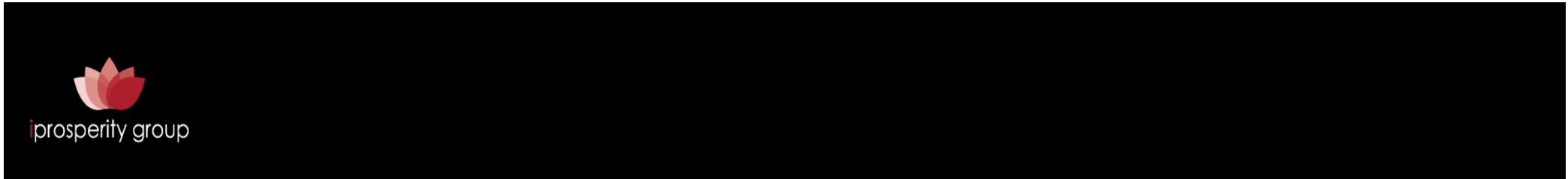




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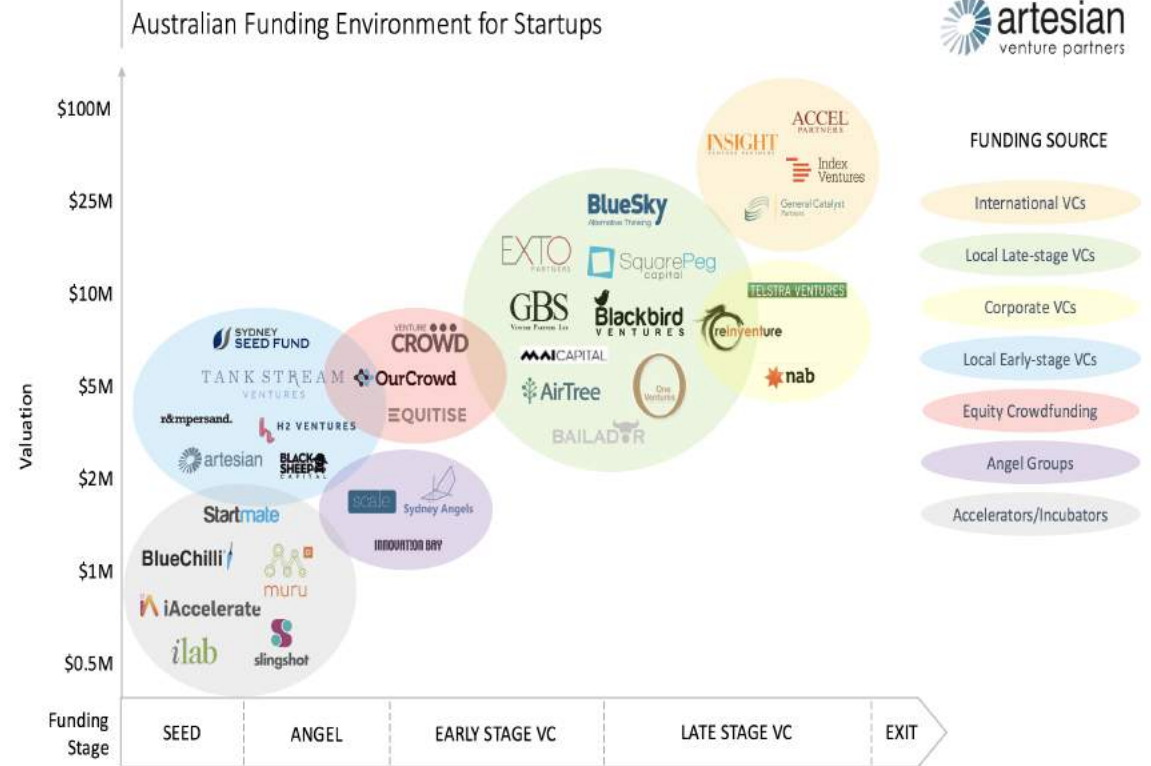
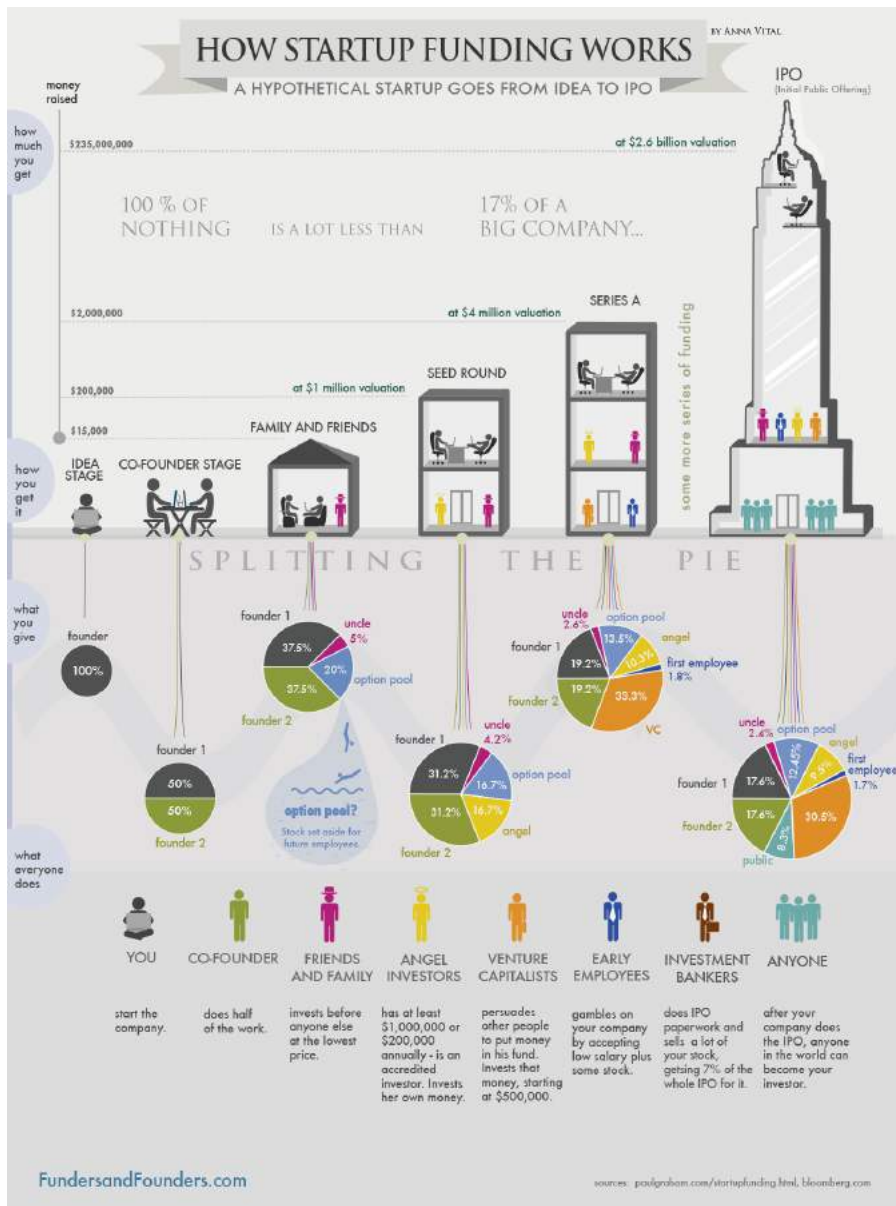




How to pitch me for a 1 Million Dollar Investment and Win !

- See it – A compelling vision that gets you excited and can excite others.
- Believe it – An unreasonable attitude of faith bordering on obsessive compulsive.
- Do It – Take repeated actions necessary to achieve the vision.
- Prove it – Build evidence to support your vision, and build trust within you and your team.
- Make adding value your number one habit.





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Most active investors

Accelerators and incubators are by far the most active investors in the Australia/New Zealand ecosystem, with Lightning Lab leading the way with more than 35 unique companies invested in since 2011. Lightning was followed by Muru Digital (muru-D), a startup accelerator backed by Australian telecom Telstra and the only other investor with investments in 20 or more unique companies since 2011 (of note, Telstra's VC arm is also on the list). The ranking is also populated with venture capital firms focused specifically on the Australia/New Zealand tech scene, such as Starfish Ventures, AirTree Ventures, Blackbird Ventures, and others.

Most Active Investors In Australian/New Zealand Tech Companies 2011 – Q1 2016

Rank	Investor	Select Companies
1	Lightning Lab	WayWiser, Cogo, Wearit
2	muru-D	Uprise, Simpla, Drive Yello
3	Square Peg Capital	Vend, ROKT, Canva
4	AirTree Ventures	Prospa, DesignCrowd, Pawshake
5	Sydney Angels	Ninja Blocks, CriticalArc, Muzeek
6	Telstra Ventures	HealthEngine, Whispir, Dimmi
6	Starfish Ventures	BugHerd, iSelect, Atmail
7	Carthona Capital	Spares Box, Ingogo, Airtasker
7	Blackbird Ventures	Culture Amp, Edrolo, Propeller Aerobotics
7	500 Startups	FlightFox, Canva, Ninja Blocks
7	500 Accelerator	Speedlancer, Pixc, SportHold



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